

Successful Fundraising In (very) Difficult Economic Times while working in a one-person development office on a shoestring budget.

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Can you do it all and still maintain your sanity and a work/life balance.....YES!!!!!!

How to benefit from workshops and taking basic fundraising methods and procedures and tailoring them to your particular situation in difficult economic times-

- **Network, Network, Network, KEEP YOUR NAME OUT THERE!**
- **Planned Giving, Bequests, Bequests, Bequests.**
- **Setting realistic goals.**
- **Cultivating Major Gifts.**
- **Events, the more the merrier! Getting to know your donors, securing sponsorship, funding and help.**

Questions???

Follow up and follow through-